

FINANCIAL OVERVIEW

	June 2011	June 2010
<i>REVENUES</i>		
Grants	1,497k	1,338k
Sales & Services	438k	81k
Donations and other	50k	23k
Total	1,985k	1,441k
<i>EXPENSES</i>		
Staff	1,228k	932k
Participants' stipend, etc.	295k	97k
Other	434k	323k
Total	1,957k	1,349k

Tradeworks Training Society is a registered charity and appreciates donations in support of our programs.

SOCIAL INNOVATION

Tradeworks sponsors two social enterprises that manufacture wood products and provide related services. These operations provide important entry-level employment opportunities to women and youth struggling to find sustainable employment.

Quality Products at a Fair Price, and also Meaningful Work

- Tradeworks Custom Products
- Tradeworks Fab Shop

GIVE US YOUR BUSINESS!

OUR MISSION

Based in the Downtown Eastside of Vancouver BC, the mission of Tradeworks Training Society is to actively serve the community by empowering people with job related education, life skills counseling and job search support.

Pathways Information Centre is a low-barrier resource centre that provides information, access to basic resources and referrals to community services of all kinds, clarifying pathways to employment.

The Job Shop is a job search support program for those with multiple barriers to employment.

Tradeworks Custom Products and Tradeworks Women's Workshop are 'sister' projects that provide unemployed women an introduction to careers in the trades and entry level employment opportunities to refine skills and enhance employability.

Tradeworks Fab Shop provides at-risk youth with essential skills & carpentry training and full-time work in wood manufacturing. These are first-time real jobs that build new habits, new confidence and new lives.



Tradeworks

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Phone (604) 253-9355

WWW.TRADEWORSK.BC.CA

Annual Report June 2011



PATHWAYS: at Main & Hastings sees 3000 new members each year

**Serving the residents in
Vancouver's Downtown
Eastside since 1994**

ANNUAL REPORT

from the Board and Executive Director

The 2010-2011 fiscal year brought some growth and change to Tradeworks. While the labour market stabilized and unemployment rates lowered slightly, demand for services at Pathways remained high. The neighbourhood struggled with new development pressures. Income Assistance caseloads remain high. And youth unemployment rates remained quite high. Notably at Tradeworks:

- The Fab Shop legacy project sought to secure a sustainable future and Tradeworks sponsored another cohort of 17 through the program Nov2010-Jun2011. BC Housing and BC Hydro provided substantial procurement orders to ensure the project's success. Service Canada provided key contributions. RONA Foundation committed to the project for 5 years.
- Pathways Information Centre was the focus of substantial planning for a new 'Employment Service Centre' in response to an RFP issued by the Ministry of Social Development. A proposal was submitted in May in collaboration with 3 other non-profit agencies. After the year end we were advised that the proposal was not successful. Alternative funding for beyond March 2012 is now being pursued. Pathways enrolled 2840 new members in the year, with 1790 referred to community services and 155 securing employment.

- Tradeworks Custom Products doubled sales year-over-year, with many clients but two particularly large orders from the Forestry Innovation Investment. The Christmas ornaments sold really well in 2010 and we are planning for much greater sales in 2011. The social enterprise provided more than 3200 hours of employment to women.
- Tradeworks Women's Workshop saw many more women applicants, registered 40 women seeking to explore careers in the trades. The success rate of the women increased and relationships with employers for practicum placements went way up.
- The Job Shop saw 208 job seekers, mostly multi-barriered, and assisted 89 with their job searches; 46 securing sustainable employment.
- We implemented an online store and blog. As well, the newsletter was converted into an electronic publication.
- The Board endorsed the Carnegie Community Action Project's 'Community Vision for Change'.
- The Building Opportunities with Business' Supported Employment Program relocated into our Pender St. offices in March.
- Tradeworks revenues were up more than 25% from a diverse number of sources.
- And, as of June 2010, Tradeworks Fabrication Shop Ltd, our subsidiary, had its operations folded into the society.

Tradeworks is fortunate to have resourceful staff team and willing partners in the community. While the focus continues to be on the Downtown Eastside and the human needs here, our women's and youth programs serve residents from further afield. Our collective commitment remains to assist individuals, who may be struggling with modest abilities or skills, to move into the workforce.

The volunteer Board has enhanced our profile in the larger community. Directors and other volunteers have assumed lead roles in fostering projects, such as the Fab Shop and Tradeworks Custom Products, and their contributions are invaluable. The Board also is proud of the strong financial position of the society at the close of the year.

As the year closes, we acknowledge the efforts of staff, management and volunteers. We give particular thanks to recently retired & retiring directors; Darlene Patrick, Kathy Sayers and David Kelly.

■ Claudia Bierth, President
Ross Gentleman, Executive Director

DIRECTORS JUNE 2011

Claudia Bierth
Neil Hamilton
David Kelly
Kathy Sayers
Stephanie Snider
Mike Palmer
Patrick Smith
Clare Waters